



Government Print Management  
U. S. GPO bid services and effective strategies

Media Contact:  
Joe Patterson, Communications Director  
717-709-2106 (office)  
717-823-7556 (mobile)  
[Joseph.Patterson@e-LYNXX.com](mailto:Joseph.Patterson@e-LYNXX.com)

## NEWS RELEASE

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### Government Print Management Clients Win GPO Print Jobs: July 21-27, 2010

CHAMBERSBURG, PA – From July 21-27, 2010, the U.S. Government Printing Office (GPO) awarded 121 one-time print jobs to 39 print supplier clients of Government Print Management. The total value in new business for the clients was \$685,968. These print suppliers won new business as a result of collaboration with Government Print Management in not only obtaining GPO solicitations that fit their production and schedule requirements, but in gaining an appropriate quality level rating as well as historical pricing information essential to winning the jobs without leaving excess money on the table. The top 10 job winners (in alphabetical order) were:

- Bkr Printing, Salt Lake City, Utah
- KD8 Enterprises, Centerville, Utah
- Monarch Litho, Inc., Montebello, California
- NPC, Inc. (News Printing Company), Claysburg, Pennsylvania
- Printing Resources, Cleveland, Ohio
- Printwell Acquisitions, Inc., Taylor, Michigan
- S&W Manufacturing Company, Florence, South Carolina
- Specialized Printed Forms, Inc, Caledonia, New York
- Specialty Printing Company, East Windsor, Connecticut
- West Shore Printing & Distribution Corporation, Mechanicsburg, Pennsylvania

Government Print Management, exclusively endorsed by Printing Industries of America (PIA), provides significant improvement to profitability through increased revenues driven by higher optimization of equipment and production capacity. The firm provides goal-oriented representational services, safe and proven advice and counsel, and the tools requisite to helping clients win jobs in government print markets that increase profitability. Services include interpreting job specifications, preparing paper work, cutting red tape, managing the bid process and change order negotiation, as well as invoice preparation and 21-day collection.

“Clients get fast access to GPO solicitations, immediate response from our expert services team, information from our exclusive historical database of GPO job and market information, and are able to win work profitably,” said Deborah Snider, senior vice president of e-LYNXX Corporation and division president of Government Print Management.

#### About e-LYNXX Corporation

e-LYNXX Corporation developed the patented method integral to e-commerce. Endorsed by *Educational & Institutional Cooperative Purchasing (E&I)* and *Printing Industries of America (PIA)*, e-LYNXX drives results through its three divisions. • Patented Procurement Method licenses the automated supplier selection process used in procurement systems. • American Print Management provides systems, services and a patented method to reduce substantially the procured costs of direct mail, marketing materials, labels, packaging and other procured print. • Government Print Management offers effective U.S. GPO bid services and strategies. [www.e-LYNXX.com](http://www.e-LYNXX.com) – 888-876-5432

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