

NEWS RELEASE

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Private Sector Printers Benefit from Developing Government as Secondary Market

Top 50 GPO Suppliers List for 4th Quarter 2009 published

CHAMBERSBURG, PA – Printers that know how to schedule production downtime to accommodate government print jobs are increasing their work flow and profits at a time when other printers are searching for work, according to Government Print Management -- the leading representative of print suppliers to government in the United States and a division of e-LYNXX Corporation.

"Hundreds of millions of dollars are spent each year by the U.S. Government Printing Office (GPO) on printing, and printers who know how to win that work are increasing their profitability substantially," said Deborah Snider, senior vice president of Government Print Management, a division of e-LYNXX Corporation. "Even during these tough economic times, our printer clients are enjoying increased work thanks to GPO. GPO actually awards more than \$425 million in print jobs to the private sector annually. Those winning this work have developed GPO as a solid secondary market that fills what would otherwise be non-productive and non-revenue generating production downtimes."

The success of these printers is reflected in the 4th quarter of 2009 (4Q09) Top 50 GPO Suppliers List. Of the more than 1,027 print suppliers that obtained GPO work during 4Q09 (October through December), NPC (News Printing Company) of Claysburg, Pennsylvania, won the most work with \$7,595,342 awarded to the firm. NPC also was the top GPO supplier for Fiscal Year 2009 (FY09) (October 2008 through September 2009) with \$29 million won. The value of all GPO work awarded during FY09 was \$425 million compared to \$421 million awarded in FY08. The value of all GPO work awarded during 4Q09 was \$70 million compared to \$105 million awarded during 4Q08. Work done by the top 50 suppliers during 4Q09 was valued at \$46 million compared to \$75 million awarded in 4Q08.

Print suppliers that rounded out the top 10 for 4Q09 were (2) SourceLink of Miamisburg, Ohio; (3) Monarch Litho of Montebello, California; (4) Signature Graphics of Portland, Oregon; (5) Gateway Press of Louisville, Kentucky; (6) Cenveo of Stamford, Connecticut; (7) The Standard Register Company of Dayton, Ohio; (8) Colonial Press International of Miami, Florida; (9) Crabar Business Systems of Dayton, Ohio; and (10) McDonald & Eudy Printers of Temple Hill, Maryland.

Snider said that "the most successful suppliers of print to GPO are those that receive from Government Print Management its GPO bid services and guidance. This results in filled downtime, operational stability, improved cash flows and increased profitability. It is the experience, expertise, technology, analytics and bid services that yield real success."

About e-LYNXX Corporation

e-LYNXX Corporation, the North American procurement authority, is exclusively endorsed by *Printing Industries of America (PIA)* and *Educational and Institutional Cooperative Purchasing (E&I)* and recognized as a top 100 procurement firm by *Supply & Demand Chain Executive*. Founded in 1975, e-LYNXX has three divisions. ● American Print Management provides enterprise print procurement solutions and patented competitive methods to reduce costs for direct mail, marketing materials, packaging and other procured print. Results include enhanced quality and service levels, efficiencies, process control, transparency and procured print cost reduction of 25% to 50%. ● Patented Procurement Method grants patent licenses for supply chain optimization. Results include substantial reduction in existing costs of competitively procured goods and services. ● Government Print Management offers U.S. GPO bid services, access and assistance. Results include filled downtime, operational stability, improved cash flows and increased profitability. www.e-LYNXX.com – 888-876-5432

TOP 50 GPO SUPPLIERS LIST FOR THE 4TH QUARTER OF 2009

Rank	Company	Location	Winnings
1	NPC	Claysburg, PA	\$7,595,342
2	SourceLink	Miamisburg, OH	\$4,494,611
3	Monarch Litho, Inc.	Montebello, CA	\$2,482,916
4	Signature Graphics	Portland, OR	\$2,409,990
5	Gateway Press	Louisville, KY	\$2,395,582
6	Cenveo	Stamford, CT	\$2,023,355
7	The Standard Register Company	Dayton, OH	\$1,759,962
8	Colonial Press Int'l.	Miami, FL	\$1,397,737
9	Crabar Business Systems	Dayton, OH	\$1,397,101
10	McDonald & Eudy, Inc.	Temple Hills, MD	\$1,227,320
11	Digital Ink, Inc.	Dillsburg, PA	\$949,018
12	Gray Graphics	Capitol Heights, MD	\$872,135
13	United Book Press	Baltimore, MD	\$746,702
14	Consolidated Graphics	Houston, TX	\$708,836
15	P.A. Hutchison	Mayfield, PA	\$670,472
16	National Envelope	Nashville, TN	\$666,794
17	American Multimedia	Burlington, NC	\$630,574
18	Quintessential Color Group, Inc.	Upper Marlboro, MD	\$605,764
19	Printwell Acquisitions, Inc.	Taylor, MI	\$569,742
20	Omaha Print	Omaha, NE	\$552,604
21	Printing Resources	Cleveland, OH	\$539,788
22	Fry Communications	Mechanicsburg, PA	\$530,479
23	Darby Printing	Atlanta, GA	\$529,156
24	V. G. Reed & Sons	Louisville, KY	\$524,838
25	Todd Allan Printing	Beltsville, MD	\$516,984
26	V.N. Products Inc.	Foot Hill Ranch, CA	\$514,305
27	Quantum Color	Niagara Falls, NY	\$497,474
28	Opsec	Lancaster, PA	\$486,593
29	Intelligencer Printing	Lancaster, PA	\$476,817
30	District Creative Printing	Upper Marlboro, MD	\$436,973
31	Coverbind Corporation	Wilmington, NC	\$433,212
32	Precision Printing	Moberly, MO	\$423,841
33	Williamson Printing	Dallas, TX	\$423,674
34	Las Vegas Color Graphics	Las Vegas, NV	\$401,122
35	Coastal Mailing	Salinas, CA	\$396,340
36	Peake Printers, Inc.	Cheverly, MD	\$382,887
37	Fisher-Cal	Sewell, NJ	\$380,257
38	KD8 Enterprises	Centerville, UT	\$339,980
39	Merritt Printing	Norwalk, CT	\$339,479
40	Pearson Custom Publishing	Boston, MA	\$328,054
41	Poster Display	Indianapolis, IN	\$324,638
42	R.D. Printing Associates	Farmingdale, NY	\$322,936
43	I Color Printing & Mailing Inc.	Torrance, CA	\$314,429
44	Fowler Envelope	Kansas City, KS	\$312,253
45	West Shore Printing	Mechanicsburg, PA	\$301,230
46	Bosworth Printing Company	Stoughton, MA	\$295,936
47	Art Litho Company	Baltimore, MD	\$289,345
48	TPS Enterprises	Newton, IL	\$287,071
49	Data Integrators	Woodbridge, VA	\$285,852
50	Litho Press, Inc.	San Antonio, TX	\$284,447

This list is compiled from data assembled by Government Print Management from its exclusive databases and encompasses activity beginning October 1, 2009, and ending December 31, 2009.